

Patrick Soars

State	NSW
Organisation/Company	Australian Native Landscapes Pty Ltd
Position/Role	Managing Director
Membership Type	Processing Member
Nominator	N/A
Nominator Organisation	N/A
Nominator Position	N/A

Do you have experience in any of the following areas?

X Financial Acumen

X Governance

X Risk Appetite & Management

Finance - Please provide details of your financial experience (max 100 words)

Founder and Managing Director of family company \$130million turnover annually.

Risk Management - Please provide details of your risk management experience (max 100 words)

55 years in business.

Governance - Please provide details of your governance experience (max 100 words)

55 years in business.

What other skills and qualifications(refer to skills matrix) will you bring to the Board of AORA? (max 200 words)

Over the past 30 years I have led an organisation dedicated to the composting and marketing of every form of organic waste and forest residues. I am dedicated to this industry and will strive to protect the interests of our members.

Describe your experience in working with member organisations and how you would help raise the profile of AORA (max 200 words)

Founding member of AORA dedicated to the advancement of the organics recycling industry across Australia.

Why do you want to become an AORA Director? (max 200 words)

Commitment and passion for the organics recycling industry

What are three key points about you that you would like members to consider when electing Directors (max 100 words)

Experience

Knowledge of industry and industry standards

Commitment to advancement of the industry

Curriculum Vitae

Patrick Soars

Managing Director
Australian Native Landscapes Pty Ltd



Profile

A visionary leader and entrepreneur, Patrick Soars founded Australian Native Landscapes (ANL) in March 1971. Through his stewardship, ANL evolved into a premier, environmentally focused landscaping and organics recycling firm in Australia. Patrick has driven the company's reputation for innovation, excellence, and sustainability across multiple decades.

Professional Experience

Managing Director, Australian Native Landscapes Pty Ltd (ANL) *March 1971 – Present*

- **Founded & Grew ANL**
Launched the business in 1971, later joined by his wife Sharon as Co-Director in 1976. Guided ANL's growth from a humble landscaping contractor to a leading, environmentally conscious enterprise.
- **Pioneered Organics Recycling**
Developed and introduced organics and mulch recycling practices into the Australian landscape industry. Integrated composting of biosolids by 1987, becoming the industry standard in NSW and beyond.
- **Expanded Composting Operations**
In the early 1980s, oversaw the creation of a pine bark grading and composting facility at Badgerys Creek, managing over 100,000 m³ annually. After technical upgrades in 1990 (importing US machinery), the site now produces over 600,000 m³ annually.
- **Led Major Projects**
Spearheaded ANL's involvement in high-profile projects—including Port Botany foreshore rehabilitation, Kooragang Island reclamation, IBM Headquarters, Darling Harbour's Chinese Gardens, Sydney Airport's Parallel Third Runway, Circular Quay redevelopment, First Fleet Park, and the Sydney International Equestrian Centre—earning ANL recognition as a major landscape contractor.
- **Industry Recognition**
Honoured with the AORA "Leadership in Recycling Organics" award in 2013 for achieving a landmark compost application milestone of over 500,000 tonnes.
- **Board & Advisory Roles**
Founding member of AORA (Australian Organics Recycling Association) and longstanding Managing Director. Under his leadership, ANL operates nine organics processing facilities across NSW, processing in excess of 500,000 tonnes annually.
- **Industry Advocacy**
Instrumental in promoting sustainable organic resource management, including kerbside organics processing programs in regional NSW councils.

Curriculum Vitae

Key Achievements

- **Innovation & Operational Excellence**
Integrated cutting-edge composting technologies and expanded capacity to become a national leader in sustainable landscape solutions.
- **Environmental Leadership**
Set benchmarks in organics recycling and horticultural product quality, promoting environmental sustainability and resource conservation.
- **Industry Impact**
Elevated the landscaping sector through award-winning projects, partnerships, and community-focused initiatives.
- **Recognition & Awards**
AORA leadership accolade (2013) for outstanding contributions to organic recycling.

Education & Associations

- **Australian Organics Recycling Association (AORA)** – Founding Member and Board Director
- **The Landscape Association (TLA)** – Founding Member and Life Member, reflecting decades of industry influence.

Core Competencies

Expertise	Highlights
Strategic Leadership	Founder and long-term Managing Director of ANL
Organics Recycling & Sustainability	Pioneered composting and biosolid processing practices
Project & Operations Scaling	Scaled operations to multiple facilities processing hundreds of thousands of tonnes
Technical Innovation	Implemented advanced composting machinery and systems
Industry Thought Leadership	Active in AORA, TLA, and regional sustainability initiatives
Client & Stakeholder Relations	Led major landscape projects and built high-trust partnerships

Professional Philosophy

Patrick Soars embodies a powerful blend of entrepreneurial spirit, devotion to environmental stewardship, and relentless dedication to innovation. His guiding principle—“**Working in the interests of a better environment**”—continues to inspire ANL’s ethos.